STATISTIC DATA

- **Total population:** 58,751,000
- **Elderly > 65:** 11,761,000 20.02%
- **Total beds available:** 321,000 2.73%
## Care providers and beds

<table>
<thead>
<tr>
<th>Type</th>
<th>Number</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private</td>
<td>66,960</td>
<td>20.84%</td>
</tr>
<tr>
<td>Non profit</td>
<td>101,015</td>
<td>31.45%</td>
</tr>
<tr>
<td>Public</td>
<td>153,211</td>
<td>47.71%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>321,186</td>
<td>100.00%</td>
</tr>
</tbody>
</table>
Private sector economical data

- **Real estate investments**: € 4,700,592,000
- **Employees**: n. 48,000
- **Employees costs per annum**: € 1,200,000,000
- **Gross revenue**: € 2,008,800,000
Gross Yield Margin

wage costs \(€ 1.200.000.000\)

• *Gross revenue*: over head costs \(€ 401.000\)
gross yield margin\(€ 401.000\)
LAWS AND RULES FRAMEWORK

• Authorities involved
  – State
  – Regions
  – Municipalities
  – Local health services
The State fixes health services to be supplied free of charge to all citizens and works out general social and health guidelines.
Regions

- Regions issue laws ruling long term care sector
- Plan every 3 years quantity and quality of services to be supplied;
- Fix structural and staff standards;
- Establish social and health fees of long term care
Municipalities

- Issue authorizations to start rest and nursing homes activity;
- Make sanitary and quality inspections;
- Pay social costs for unhealthy people
Local health services

• Make sanitary and quality inspections;
• Award contracts for beds in nursing homes;
• Pay health and nursing costs to nursing homes
• Work out local health service demand
KIND OF FACILITIES

- **Apartments**
  - Maximum capacity: 6 residents
  - Structural standards: civil living
  - Organization: family like or self managed
  - Health conditions: self-sufficient;
  - Cost: €800/1.100
Community house

- Maximum capacity: up to 19 residents;
- Structural standards: single room 12 sq. m. and double 18 sq. m. all with bathroom;
- Care management standards: 1 care assistant per 10 residents, nurse and doctor on demand;
- Health conditions: self-sufficient residents;
- Cost: € 1.000/1.500.
Rest home

- **Maximum capacity:** up to 80 residents;
- **Structural standards:** like community houses;
- **Care management standards:** complex organization, 1 care assistant per 4 residents per shift, 1 nurse per facility, family doctor on demand;
- **Health conditions:** self-sufficient and slightly dependent;
- **Cost:** € 1,200/2,400.
Sheltered home

- **Maximum capacity**: up to 120;
- **Structural standards**: as above, the facility is divided into nucleus by 30 beds each and 1 assisted bathroom;
- **Care management standards**: 1 care ass. each 4 residents, 1 nurse each 10; family doctor on demand; in some Regions the doctor is compulsory;
- **Health conditions**: dependent residents;
- **Cost**: € 2.200/2.700.
Nursing home

- **Maximum capacity:** up to 120 residents divided into nucleus by 20 residents, one nucleo can be up to 10/15 for dementia residents;
- **Structural standards:** as above;
- **Care management standards:** 1 care ass. each 2,2; 1 nurse each 6/8 res; 1 physiotherapist each 20; geriatric is compulsory;
- **Health conditions:** very dependent residents;
- **Cost:** €3.000/4.000.
Rehabilitation centre (post acute)

- **Health conditions:** elderly discharged by hospital can remain 30 or 60 days, than either they go home or they go to a nursing home;
- **Cost:** € 6,000/7,000
Service flat

- very rare pilot experiences
Each Region utilizes different dependency evaluation scales. In some Regions all residents in the same nursing home are considered equal; in some others each resident has his own evaluation.
Who pays the rates

- **Hotel or social costs**: are paid by residents or their relatives; if they are unwealthy, the municipalities pay, but not all municipalities do it for lack of financial resources;

- **Health costs**: are paid by Local health services, which are obliged for Constitutional imposition.
THANK YOU FOR YOUR ATTENTION